

FEBRUARY TRANSFERS / DORAL B1G1F #800018 (BPE)									
(Planned Offers: 86,400 (576 Cases))									
PRODUCT PULLED BY 16XX:									
From 11XX	From 12XX	From 13XX	From 17XX	From 18XX	From 21XX	From 29XX	From 62XX		
#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs
212	7.07	109	3.63	0	0.00	0	0.00	0	0.00
	7.00		4.00		0.00		0.00		0.00
SLEEVES	210		120		0		0		0
OFFERS	4,200		2,400		0		0		0
PRODUCT PULLED FROM 16XX BY:									
From 11XX	From 12XX	From 13XX	From 17XX	From 18XX	From 21XX	From 29XX	From 62XX		
#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs
	14.00		0.00		0.00		0.00		0.00
SLEEVES	420		0		0		0		0
OFFERS	8,400		0		0		0		0
TOTAL SLEEVES / DISPLAYS TO BE TRANSFERRED TO 16XX:									
11XX	12XX	13XX	17XX	18XX	21XX	29XX	62XX		
-210	120	0	70	0	0	0	0		
			330						
*TRANSFERRED 210 SKUS TO 1110 12/9/97									

536645

To: Doucette, Joyce
From: Campbell, Judy
Edited: 12/9/97 14:02
Subject: DORAL B1G1F #800018

HI JOYCE,

I TRANSFERRED 210 SKUS OF DISPLAYS, ITEM #536645 - THE DIFFERENCE NEEDED AFTER TRANSFERS.

ANY QUESTIONS, LET ME KNOW.

JUDY

51852 5574

506 SMS506N1

SALES MATERIALS SYSTEM
ALLOCATION TRANSFERS (SPREADSHEET FORMAT)

12/09/97 14:00

FN

Location: 16XXXX 16 BUFFALO REGION

Item Name: 536645 DOR CONV/GAS-BIG1F DISPLAY KIT-2/98

SKU: SKU Pack: . 1.000

Transfer to			Transfer to		
A/R/D/T	Available	Amount	A/R/D/T	Available	Amount
-----	-----	-----	-----	-----	-----
16XXXX	4,312	210	11XXXX		

Enter--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Help Retrn UPD TOP Bkwd Frwrd Main

51852 5575

N62 - BPEAUD

ALLOCATION TRANSFER AUDIT

12/09/97 01:51 PM

NEXT FN:

PROMOTION : 800018

TO-LEVEL<?> : _____ (Wildcards allowed '\$')

FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')

DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User	Fn
14	16XX	11XX	12/09/97	800018	DORAL LIGHT B1G1F	DOUCETTE	508-497-2319 N61
14	16XX	11XX	12/09/97	800018	DORAL LT 100 B1G1	DOUCETTE	508-497-2319 N61
14	16XX	11XX	12/09/97	800018	DORAL MEN LT 100	DOUCETTE	508-497-2319 N61
14	16XX	11XX	12/09/97	800018	DORAL 100 B1G1F	DOUCETTE	508-497-2319 N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn Main

51852 5576

BPEN61S2 - M3

VALUE ADDED TRANSFER

Dec 09, 1997 - 01:48 PM

NEXT FN: _____

PROGRAM: 800018 - DORAL CONV/GAS-B1G1F - FEB '98

PERIOD: 802-00

REGION	UNITS	SKUS	DORAL LIGHT		DORAL LT 100	
			B1G1F	ADJUST BALANCE	B1G1F	ADJUST BALANCE
11XXXX	4220	211	7	164	7	164
12XXXX	1780	89	4	83	4	83
16XXXX	37280	1864		130		130
17XXXX	1540	77		0		0
18XXXX	320	16		0		0
21XXXX	240	12		0		0
23XXXX	40	2		0		0
29XXXX	540	27		0		0
66XXXX	120	6		0		0
TOTALS	46100	2305	11	377	11	377

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
 QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

51852 5577

BPEN61S2 - M3

VALUE ADDED TRANSFER

Dec 09, 1997 - 01:49 PM

NEXT FN: _____

PROGRAM: 800018 - DORAL CONV/GAS-B1G1F - FEB '98

PERIOD: 802-00

REGION	UNITS	SKUS	DORAL MEN LT		DORAL 100	
			100	B1G1F	B1G1F	ADJUST BALANCE
11XXXX	4220	211	7	164	7	164
12XXXX	1780	89	4	83	4	83
16XXXX	37280	1864		130		130
17XXXX	1540	77		0		0
18XXXX	320	16		0		0
21XXXX	240	12		0		0
23XXXX	40	2		0		0
29XXXX	540	27		0		0
66XXXX	120	6		0		0
TOTALS	46100	2305	11	377	11	377

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
 QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

51852 5578

BPEN61S1 - M4

VAP TEMPLATE LIST

12/08/97 - 01:57 PM

VAP	STARTING VAP ACCT	0	NUM	
ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	ACCTS
X 023880	ASSOCIATED GROCERS O	23	800018 80200 DOR FEB B1G1F	39
X 026040	MILHEM ATTEA & BROS.	31	800018 80200 DOR FEB B1G1F	7
X 026300	AUER & COMPANY, INC.	31	800018 80200 DOR FEB B1G1F	45
X 044880	A. D. BEDELL CO.	31	800018 80200 DOR FEB B1G1F	17
X 081120	BUFFALO TOBACCO PROD	31	800018 80200 DOR FEB B1G1F	16
X 088080	J. A. CALDERON CO.,	31	800018 80200 DOR FEB B1G1F	41
X 091800	CAPITAL CANDY CO., I	23	800018 80200 DOR FEB B1G1F	67
X 094931	MID-VALLEY CANDY COM	31	800018 80200 DOR FEB B1G1F	24
X 124920	FRANK COLUCCI, INC.	31	800018 80200 DOR FEB B1G1F	1
X 129850	COOK WHOL. OF MEDINA	31	800018 80200 DOR FEB B1G1F	5
X 154180	DERIGO SALES, INC.	31	800018 80200 DOR FEB B1G1F	67
X 160600	DONOHUE CANDY & TOB.	31	800018 80200 DOR FEB B1G1F	17
X 180000	ELMIRA TOBACCO CO.,	31	800018 80200 DOR FEB B1G1F	18
X 186350	F & T DISTRIBUTING C	31	800018 80200 DOR FEB B1G1F	11
X 194040	FINKLE DISTRIBUTORS,	31	800018 80200 DOR FEB B1G1F	133
X 203290	HARRY FOURTUNIS, INC	29	800018 80200 DOR FEB B1G1F	64
X 204600	SAM FRANK, INC.	31	800018 80200 DOR FEB B1G1F	24

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--

HELP

QUIT

ACCEPT

DOWN

51852 5579

B PEN61S2 - M3

VALUE ADDED TRANSFER

Dec 08, 1997 - 01:57 PM

NEXT FN:

PROGRAM: 800018 - DORAL CONV/GAS-B1G1F - FEB '98

PERIOD: 802-00

REGION	TOTAL		DORAL LIGHT	DORAL LT 100
	UNITS	SKUS	B1G1F	B1G1F
11XXXX	520	26	146	146
12XXXX	60	3	87	87
16XXXX	17760	888	144	144
17XXXX	60	3	0	0
<hr/>				
TOTALS	18400	920	0	377
				377

11- 212
89 (+ Jay)
12-

17

51852 5580

BPEN61S1 - M4

VAP TEMPLATE LIST

12/08/97 - 01:58 PM

VAP

STARTING VAP ACCT 0

NUM

ACCT

VAP ACCOUNT NAME

NUM

TEMPLATE DESCRIPTION

ACCTS

X 236370	GRAYS WHOLESALE, INC	31	800018 80200 DOR FEB B1G1F	11
X 278580	HERKIMER WHOL. CO.,	26	800018 80200 DOR FEB B1G1F	133
X 281200	HIBBERT & MCGEE, INC	31	800018 80200 DOR FEB B1G1F	30
X 305520	IRVINGTON TOB. CO.	1	800018 80200 DOR FEB B1G1F	1
X 315288	DOWLINGS, INC.	31	800018 80200 DOR FEB B1G1F	74
X 317880	R.L.JONES & SONS, IN	31	800018 80200 DOR FEB B1G1F	16
X 331440	JACOB KERN & SONS, I	31	800018 80200 DOR FEB B1G1F	2
X 332400	KEYCO DISTRIBUTORS,	31	800018 80200 DOR FEB B1G1F	12
X 332520	KEYSTONE TOBACCO CO.	31	800018 80200 DOR FEB B1G1F	8
X 332880	KEY STORES CO., INC.	31	800018 80200 DOR FEB B1G1F	2
X 335710	KINGSTON CANDY & TOB	31	800018 80200 DOR FEB B1G1F	31
X 336100	KINNEY DRUGS, INC.	31	800018 80200 DOR FEB B1G1F	44
X 336660	E. P. KIRST & SONS,	31	800018 80200 DOR FEB B1G1F	69
X 356150	LAVIN CANDY CO., INC	31	800018 80200 DOR FEB B1G1F	16
X 375878	MCLANE NORTHEAST COR	23	800018 80200 DOR FEB B1G1F	618
X 396640	MANCHESTER TOBACCO,	23	800018 80200 DOR FEB B1G1F	75
X 431520	MOHAWK CANDY & TOB.	31	800018 80200 DOR FEB B1G1F	4

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--

HELP

QUIT

ACCEPT

UP

DOWN

51852 5581

BPEN61\$2 - M3

VALUE ADDED TRANSFER

Dec 08, 1997 - 01:59 PM

NEXT FN: _____

PROGRAM: 800018 - DORAL CONV/GAS-B1G1F - FEB '98

PERIOD: 802-00

REGION	UNITS	SKUS	DORAL LIGHT		DORAL LT 100	
			B1G1F	ADJUST BALANCE	B1G1F	ADJUST BALANCE
11XXXX	2300	115	146	_____	146	_____
12XXXX	1660	83	87	_____	87	_____
16XXXX	26880	1344	144	_____	144	_____
17XXXX	140	7	0	_____	0	_____
29XXXX	60	3	0	_____	0	_____
TOTALS	31040	1552	0	377	0	377

ENTR---PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
QUIT ACCTS UPDATE FIND ITEMS RESET

51852 5582

BPEN61S1 - M4

VAP TEMPLATE LIST

12/08/97 - 02:00 PM

VAP	STARTING VAP ACCT	0	NUM	
ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	ACCTS
X 441643	STEWART'S MARKETING	31 800018 80200	DOR FEB B1G1F	269
X 442680	MOUNTAIN CANDY & CIG	31 800018 80200	DOR FEB B1G1F	67
X 447000	MUTUAL WHOLESALE SER	31 800018 80200	DOR FEB B1G1F	23
X 452091	SCRIVNER OF NEW YORK	31 800018 80200	DOR FEB B1G1F	1
X 462720	NEW HAMPSHIRE TOBACC	23 800018 80200	DOR FEB B1G1F	48
X 468800	NORTH COUNTRY CANDY	31 800018 80200	DOR FEB B1G1F	9
X 509977	HARRY FOURTUNIS, INC	29 800018 80200	DOR FEB B1G1F	15
X 533288	JONES MCINTOSH TOBAC	31 800018 80200	DOR FEB B1G1F	72
X 570300	SCHEIDELMAN, INC.	31 800018 80200	DOR FEB B1G1F	14
X 586440	SHOSHO BROTHERS, INC	31 800018 80200	DOR FEB B1G1F	5
X 611800	STANDARD-ROSENBAUM,	31 800018 80200	DOR FEB B1G1F	65
X 619822	WUSTEFELD CANDY CO.,	31 800018 80200	DOR FEB B1G1F	11
X 647510	TRADING PORT, INC.	31 800018 80200	DOR FEB B1G1F	10
X 648240	T B I CORPORATION	23 800018 80200	DOR FEB B1G1F	105
X 649920	TRIPIFOODS, INC.	31 800018 80200	DOR FEB B1G1F	268
X 679995	SONBYRNE SALES, INC.	31 800018 80200	DOR FEB B1G1F	3
X 761406	KLEIN CANDY COMPANY	31 800018 80200	DOR FEB B1G1F	153
ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--				
HELP	QUIT	ACCEPT	UP	DOWN

51852 5583

BPEN61S2 - M3

VALUE ADDED TRANSFER

Dec 08, 1997 - 02:00 PM

NEXT FN: _____

PROGRAM: 800018 - DORAL CONV/GAS-B1G1F - FEB '98

PERIOD: 802-00

REGION	UNITS	TOTAL SKUS	DORAL LIGHT		DORAL LT 100	
			B1G1F	ADJUST BALANCE	B1G1F	ADJUST BALANCE
11XXXX	1420	71	146		146	
12XXXX	60	3	87		87	
16XXXX	25720	1286	144		144	
17XXXX	1340	67	0		0	
18XXXX	320	16	0		0	
21XXXX	240	12	0		0	
23XXXX	40	2	0		0	
29XXXX	480	24	0		0	
66XXXX	120	6	0		0	
TOTALS	29760	1488	0	377	0	377

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
 QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

51852 5584